



CVM SOLUTIONS, LLC

THE CHALLENGE

CVM Solutions, LLC (CVM) is the leading provider of supplier management solutions; with clients such as Proctor & Gamble, Dell, Inc., Colgate-Palmolive and Delta Airlines. CVM’s vision is to provide customers with the technology, data and managed services required to make informed corporate-wide decisions about their suppliers.

At the center of CVM’s business model is their ability to train customers on supplier management. In order to more efficiently deliver this training to a globally diverse audience on an as-needed basis, CVM wanted to implement an eLearning course for their customers and distribute this through a Learning Management System. For the customer, CVM wanted an easy-to-use eLearning experience that explains the supplier management program and how to use the system. Additionally, CVM required a site that would allow for customization to tailor the login screen and course banners to reflect their various customers.

Vendor ID	Vendor Name	Direct Spend Reported	Total Indirect Spend Reported	Attributed Indirect Spend Reported	Total Reported Spend	Total Vendor Spend
Chemicals(25%)						
1100003	Minority-owned Business (MBE)	\$0.00	\$62,500.00	\$6,250.00	\$6,250.00	\$0
1100010	Women Owned Business (WBE)	\$0.00	\$100,000.00	\$10,000.00	\$10,000.00	\$0
Total Spend for Chemicals		\$0.00	\$162,500.00	\$16,250.00	\$16,250.00	\$0
Durables(75%)						
1100003	Minority-owned Business (MBE)	\$0.00	\$187,500.00	\$18,750.00	\$18,750.00	\$0
1100010	Women Owned Business (WBE)	\$0.00	\$300,000.00	\$30,000.00	\$30,000.00	\$0
Total Spend for Durables		\$0.00	\$487,500.00	\$48,750.00	\$48,750.00	\$0

THE SOLUTION

CVM Solutions found just what they were looking for in the Knowledge Direct® Learning Management System powered by Digitec. Within one week of choosing Knowledge Direct, CVM’s new eLearning portal was up and ready for their first customer deployment.

Digitec’s eLearning Services team designed and developed the Flash-based eLearning course for their Supplier Central eLearning portal. The eLearning portal features 4 modules on supplier management: Vendor Central, Diversity Central, Risk Central and Performance Central.

Knowledge Direct’s hands-free administration features include: built-in student registration and assessment tools, built-in Help and Contact Support, automatic email triggers to remind users of courses or deadlines, automatic email acknowledgement of course completions and robust web-based reporting for courses accessed make it easy for CVM to manage the courses.

Knowledge Direct also generates custom URLs to provide a company-branded login for each client and enables CVM to create and assign a company administrator who has access to the student reporting for that company.

Learning Management System
 for mobile and web-based
 delivered training

- eCommerce & AMS Integration
- eTranscripts
- Games & Simulations



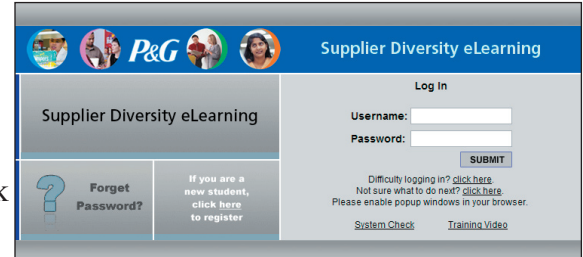
Visit us at
www.knowledgedirectweb.com

CVM SOLUTIONS, LLC

THE RESULT

By utilizing Digitec's Knowledge Direct LMS, CVM is able to:

- Launch a more flexible, more consistent eLearning training option for their customers.
- Provide student registration.
- Deliver online courses and track usage and course completions.
- Customize login screens and course banners to specific customers.
- Assign company administrators for individual customers.



ABOUT DIGITEC

Established in 1988, Digitec is an award-winning eLearning production company, developing educational products for commercial, academic and not-for-profit clients. Digitec's mission is to combine technology and creativity to **transform** learning from a singular, passive event into **highly adaptive and engaging learning experiences that change lives.**



The Knowledge Direct® suite of software, developed by Digitec, is an integrated learning system for mobile and web-based delivered training for mid to large-size associations, medical organizations, non-profit organizations and corporations. With integrated production facilities in Orlando, Florida and San Juan, Puerto Rico, Digitec's highly creative staff of 20+ in-house artists, Flash animators, audio and video engineers, and computer programmers are focused on developing best-in-class eLearning technologies for the 21st century.